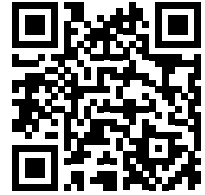




## Ron Neumann Sales Consultant

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### Letter of Introduction 2012

Over the last two years I've expanded my selection of nursery products on the East Coast to better provide for my Wholesale Yard and Landscape Contractor customers a selection of high end specimen nursery stock.

This includes **Hollies, Spruce, White Pine, Red Cedars and Arborvitae** in sizes of ten feet and larger. Plus, **Shade and Ornamental Trees** three inch caliper and larger.

This increased selection combined with our, **just in time ordering & shipping from Carolina growers**, is what customers have been requesting. The smaller Carolina growers of B&B plant material have, in the past, been logistically challenged. Now, with the expertise of Bryan Jourdan located in NC, we are able to photograph, tag and combine trees from multiple nurseries to match your specific landscape project needs. This includes difficult to find plants such as Sixteen Foot Tall, **Crape Myrtles, Nellie R Stevens Hollies & Red Cedars** to mention a few.

I'm proud to represent **Young's Nursery, who I categorize as a great nursery located in Tennessee**, instead of being labeled as a Tennessee Nursery. Chris Young excels at producing superior deciduous trees with straight leaders in the two to four inch caliper size. Every year he is incorporating additional varieties of deciduous & evergreen trees to broaden his mix of nursery stock. Chris's signature plant are his **Dogwood Trees**.

My nursery office is located in Harrisburg, PA where I monitor the quality of product that is grown in the North East. This includes varieties such as **Emerald Green Arborvitae, Norway & Serbian Spruce plus American Hollies** to mention a few.

As a result, I'm confident that we have the nursery stock that can **increase your bottom line profitability**. I'm looking forward to serving you as **your one stop supplier of specimen quality nursery stock**.

When accessing my web site click on Recent Photos to view photo presentations & Recent Fliers to access pricing and photo presentation.

When attending MANTS **January 11-13, 2012** feel free to stop and look at **Hollies and Crape Myrtle at my booths 2013 and 2015 in Hall J** including a 15' tall **Nellie R Stevens**.

Thank you,

Ron